

# ARCHITECTS & DESIGNERS

Ranked by dollar volume of total hospitality design fees (\$M) for 2018  
Based on surveys submitted to Hotel Business

\* represents combined fees for all real estate project types  
n/a = information was not available

Company	Top Executive	\$ Vol. Total Fees 2018 (\$M) *	# of Projects Completed 2018	Recent Projects
1. Hirsch Bedner Associates (HBA)	René Gross Kærskov, co-CEO	\$131.9	550	Hotel Villagio, Yountville, CA; Niccolo Chongqing, Chongqing, China; The Sifang, Nanjing, China
2. HOK	Bill Hellmuth, FAIA, chairman/CEO	\$59.4	128	Academia of Athens, Autograph Collection, Athens, Greece; Atlantis Sanya, Haitang Bay, Sanya, Hainan, China; St. Regis Belgrade and The Residences at the St. Regis Belgrade, Belgrade, Serbia
3. Wilson Associates	Beth Campbell, CEO	\$41.0	31	Dorado Beach, A Ritz-Carlton Reserve Dorado, Puerto Rico; Four Seasons Hotel, Kuala Lumpur, Kuala Lumpur, Malaysia; Renaissance Xi'an, Xi'an, China
4. HBG Design	Rick Gardner, AIA, practice leader	\$27.5	6	Choctaw Grant Resort, Grant, OK; Ho-Chunk Gaming Resort, Wittenberg, WI; Ho-Chunk Gaming Resort, Black River Falls, WI
5. Cooper Carry	Keith Simmel, AIA, principal	\$26.4	8	Alpharetta Technology Center Hotel and Conference Center at Avalon, Alpharetta, GA; Columbia Place, Washington, DC; Midtown dual-brand AC/Moxy Hotel, Atlanta, GA
6. DLR Group	Tom Mitchell, global hospitality leader	\$17.8	117	Canopy by Hilton Minneapolis Mill District, Minneapolis, MN; AC Hotel Sunnyvale Cupertino, Sunnyvale, CA; The Rose, Tapestry Collection by Hilton, Rosemont, IL
7. The Gettys Group	Andrew Fay, president	\$16.0	175	The Edwin, Chattanooga, TN; The Madison D.C., A Hilton Hotel, Washington, DC; The Rose Hotel, Rosemont, IL
8. D Hospitality	Dae Oh, CEO	\$13.5	80	Delta, Allentown, PA; Sheraton, Columbus, OH; DoubleTree by Hilton, Appleton, WI
9. Rottet Studio	Lauren Rottet, founding principal/president	\$13.0	10	The Conrad, Washington, DC; Belmond Cap Juluca, Anguilla; Calvary Court, College Station, TX
10. Baskervill	Robert Clark, president	\$12.4	93	Hotel Indigo Gainesville at Celebration Pointe, Gainesville, FL; Westin Virginia, Virginia Beach, VA; Marriott Century Center Atlanta, Atlanta, GA
11. Leo A Daly	Mark Pratt, AIA, VP/global hospitality practice leader	\$12.1	21	DoubleTree by Hilton Hotel Newark Airport, Newark, NJ; Marriott Des Moines, Des Moines, IA; Aloft El Paso, El Paso, TX
12. Base4	n/a	\$11.0	75	n/a
13. DiLeonardo International	James Lehouiller, managing partner/CEO	\$10.4	n/a	Hilton Resorts World Manila, Manila, Philippines; Marriott Hotel & Spa, Mystic, CT; Grand Hyatt, Dubai, UAE
14. Jonathan Nehmer + Associates	Christine Shanahan, principal	\$10.1	120	Marriott Louisville Downtown Hotel, Louisville, KY; The Blake Hotel, New Haven, CT; ARC The Hotel, Washington, DC
15. Alternate Resources	Tammy Miller, founder/president	\$9.0	15	Resorts World Casino, Monticello, NY; Hilton Garden Inn, Frederick, MD; Best Western, Rutland, VT
16. Simeone Deary Design Group	Lisa Simeone, NCIDQ, co-owner	\$6.8	10	St. Jane Chicago, Chicago, IL; Kansas City Crossroads, Kansas City, MO; Electra (designed under a consulting agreement with Gensler), Las Vegas, NV
17. Axis/GFA Architecture + Design	Cory Creath, CEO	\$6.0	15	Hotel Trio Healdsburg, Healdsburg, CA; Hotel Paseo, Autograph Collection, Palm Desert, CA; Kimpton La Peer Hotel, West Hollywood, CA
18. BBGM/Monogram	Bahram Kamali, AIA, senior principal	\$5.0	5	The Draftsman, Autograph Collection, Charlottesville, VA; JW Marriott Camelback Inn Resort & Spa, Arlington, VA; InterContinental Washington D.C. - The Wharf, Washington, DC
19. Goettsch Partners	James Goettsch, chairman/co-CEO	\$4.7	1	Grand Hyatt Bogota, Bogota, Colombia; Hilton Riyadh Hotel & Residences, Riyadh, Saudi Arabia; Andaz Shenzhen Bay, Shenzhen, China
20. Premier Project Management	Mark Matz, co-CEO/COO	\$4.5	50	Ritz-Carlton Atlanta Downtown, Atlanta, GA; Hilton Boston Back Bay, Boston, MA; Renaissance Nashville, Nashville, TN
GSB Inc. Architects & Planners	Ronald G. Smith, president/CEO	\$4.5	8	Hotel Vin, An Autograph Collection Hotel, Grapevine, TX; Fairfield Inn & Suites, Tucumcari, NM; Holiday Inn Express, Chanute, KS
22. GREC Architects LLC	Greg Randall, managing principal	\$3.8	4	The Hoxton Chicago, Chicago, IL; The Hoxton Los Angeles, Los Angeles, CA; The James conversion, Chicago, IL

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23. Flick Mars	James Flick and Matt Mars, partners	\$3.4	4	Windsor Court, New Orleans, LA; Moxy Hotel, Chicago, IL; Delta Hotel, Basking Ridge, NJ
24. Studio 11 Design	Kellie Sirna, co-owner/principal	\$3.3	63	Hutton Hotel, Nashville, TN; Hotel Ketchum, Ketchum, ID; Perle on Maple, Dallas, TX
25. //3877	David Shove-Brown & David Tracz, partners	\$3.2	35	Atlanta Marriott Alpharetta, Alpharetta, GA; Hilton Garden Inn Annapolis Downtown, Annapolis, MD; Sleepbox Lounge Dulles International Airport, Washington, DC
HVS Design	Christine Shanahan, principal	\$3.2	55	Marriott Louisville Downtown Hotel, Louisville, KY; The Blake Hotel, New Haven, CT; ARC The Hotel, Washington, DC
27. C2 Limited Design Associates	Craig J. Smith, partner/co-creative director	\$2.9	48	Orchard Lake Country Club, Orchard Lake, MI; Bellerive Country Club, St. Louis, MO; Baltimore Country Club, Baltimore, MD
28. TPG Architecture	Shay Lam, managing executive/studio creative director	\$2.6	10	Citadines Connect Fifth Avenue New York, New York, NY; Courtyard by Marriott, New York, NY
29. Degen & Degen Architecture and Interior Design	Jeffrey S. Degen, AIA, NCARB, managing principal	\$2.5	12	Embassy Suites by Hilton Seattle Downtown Pioneer Square, Seattle, WA; Sag Lodge, Pray, MT; Residence Inn by Marriott Redwood City San Carlos, San Carlos, CA
30. Architecture Incorporated	Gene Weissman, VP	\$2.1	12	Hilton Washington DC National Mall at L'Enfant Plaza, Washington, DC; Winchester Comfort Inn & Suites, Winchester, VA; Old Town Hotel, Alexandria, VA
31. Thomas Hamilton & Associates	Thomas Hamilton, president	\$1.9	65	n/a
32. Hotel Design Partners I Architects	Tony Patel, principal	\$1.8	8	Hilton Garden Inn, NC; Hampton Inn, FL; TownePlace Suites by Marriott, FL
33. EDI International	Andre Landon, AIA principal/design director	\$1.6	20	Wyndham at the Arches, Moab, UT; Wyndham Scottsdale Phase 2, Scottsdale, AZ; Hampton Inn Marble Falls, Marble Falls, TX
Arnold and Associates Inc.	Michael L. Cogburn, AIA, VP/architect/senior consultant	\$1.6	61	Arizona Biltmore Hotel - a Waldorf Astoria Resort, Phoenix, AZ; JW Marriott Houston Galleria, Houston, TX; Marriott Winston-Salem, Winston-Salem, NC
35. Dever Architects	Thomas J. Dever, president	\$1.3	7	Home2 Suites by Hilton, King of Prussia, PA; Home2 Suites by Hilton, Warmminster, PA; Fairfield Inn and Suites by Marriott, Marple, PA
36. Barrett Design Studio	Celia Barrett, principal designer/CEO	\$1.1	14	The Pearl Hotel, Rosemary Beach, FL; Hilton Garden Inn/Home2 Suites combo, Memphis, TN; SpringHill Suites, FL
37. Cauhaus Design	Tobin Schermerhorn, principal	\$1.0	4	Bloomington Renaissance, Bloomington, MN; Charlotte Renaissance, Charlotte, NC; Boulder Marriott, Boulder, CO
MatchLine Design Group	Lesley Hughes Wyman, principal/partner	\$1.0	26	Hilton Embassy Suites, Amarillo, TX; Hilton Embassy Suites, Denton, TX; Taylor Lofts, Dallas, TX
Kaczmar Architects Incorporated	Stanley J. Kaczmar, AIA, CEO/chairman	\$1.0	3	Tru by Hilton, Cleveland, OH; Best Western Plus, Cranberry Township, PA; Levis Commons Home2 Suites, Perrysburg, OH
40. Innvision Design Studio	Chris Parker, president	\$0.8	28	Hotel Indigo, Harrisburg, PA; Cambria, Mt. Pleasant, SC; Hampton Inn suites, Sparks, NV
41. Hoefler Wysocki	Mitch Hoefler, CEO/partner	\$0.6	4	Aloft/Element Hotel at One North, North Kansas City, MO; Element Hotel, Leawood, KS; Microtel by Wyndham, Irving, TX
American Hotel Register Company	Deidre Schwartz, director of design	\$0.6	62	SpringHill Suites by Marriott, Ocala, FL; Holiday Inn Express, Fayetteville, NC; La Quinta Inns & Suites, Burlington, WA
43. DMAC Architecture	Dwayne MacEwen, founder/creative director	\$0.4	1	Midtown Athletic Club & Hotel, Chicago, IL
44. Neo Design Studio	Lisa Marechal, managing member	n/a	3	Marina Point, Big Bear Lake, CA; Stewart Residence, Sierra Foothills, CA; hotel conversion (confidential), Eugene, OR